Exam Preview and Sample Questions

This document will provide teachers with information on how students will access the exam and what they will see while taking the exam. We have also provided 10 sample questions with an answer key. These questions are intended only as a sample of what the real exam questions will look like. They are not intended to be used as a pre-test or any other measure of student learning prior to taking the exam. We have also provided information about what students can expect once they have completed their exam.

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For more information about the RISE Up Programs please visit our website. For questions, please reach out to us at riseup@nrf.com.
Pre-Exam Information:

Student Portal Login Site:
https://my.pennfoster.com/StudentLMSPFX/?returnUrl=%2FStudentLMSPFX%2FDashboard%2FDefaultDashboard

Once you have enrolled your student in a Retail Industry Fundamentals Exam license, each enrolled student will receive an email from RISE Up to create and login to their account. This email will come from learn@bemore.pennfoster.com, please make sure this is whitelisted for your students.

Student will click the Let’s Get Started button next to their new student id to start the enrollment process.

Here is your log in information:
Student ID: [redacted]

If you used the school’s physical address when enrolling your students, please make sure to provide students with the Zip Code used for their registration so they will be able to login to the account. Students will be asked to create a Username and Password, enter their Zip Code, and create two security questions to create their account.
Student Login View:

The first time that student logs in to their account they will fill out the Student Attestation, they will need to e-sign that before they can access their account.

When the student has successfully logged into their student account they will be greeted with this screen:
Students can then click the triangle next to Retail Industry Fundamentals to see the blue Take Exam button and get started on their Exams (below shows an enrollment for the Online Content + Exam, students enrolled in only the Exam will not see the Lessons buttons)

![Course Materials](image)

**Exam View:**

Once students click the TAKE EXAM button, they will see this screen with exam Guidelines and Instructions. They will click Start Exam to begin taking their exam.

![Exam Lesson Name](image)

During the Exam students will also see a calculator tool that they can use for any math questions they may need it on. The calculator icon is located on the right side, just above the question. This is what it looks like. When expanded it will show a full-sized calculator for them to use.

**ICON:**

![Simple Calculator](image)

**Full-sized:**

![Full-sized Calculator](image)
Sample Exam Questions: These questions are similar to the questions that students will see when taking the official NRF Foundation RISE Up Retail Industry Fundamentals Exam. These questions are not intended as a pre-test or any other measure of student learning.

Retail Industry Fundamentals Sample Questions:

1. Which item is considered a retail product?
   a. Air conditioner repair
   b. New air conditioner
   c. Air conditioner delivery
   d. Extended warranty on the air conditioner

2. The period key term in retail for a period of time that an item remains usable, or fit for consumption is called:
   a. Expiration
   b. Stock
   c. Rotten
   d. Shelf life

3. A large facility that manufacturers send large quantities of product to then be distributed to stores is called:
   a. Distribution Center
   b. Garage
   c. Storage Warehouse
   d. Carton

4. When distribution team members use replenishment reports to retrieve quantities of items to be sent to stores they are:
   a. Stocking
   b. Picking
   c. Sending
   d. Fulfilling

5. Who is responsible for making sure the safety exits aren't blocked and are free to be used in an emergency?
   a. OSHA Officer
   b. Police Officer
   c. Local Union Rep
   d. Retail employee

6. A customer makes a purchase and their transaction total is $21.47. The customer pays with $50.00 in cash. How much change should they receive?
   a. $25.53
   b. $19.25
   c. $30.53
   d. $28.53
7. What organization oversees and controls workplace safety regulations?
   a. OSHA
   b. FSLA
   c. FEMA
   d. SOTP

8. What does the "R" in SMART Goal Setting stand for?
   a. Retail-Oriented
   b. Results-Oriented
   c. Restart
   d. Routine

9. Which functional area in a retail store usually manages the on-site revenue generation, administration, and reports on the center's expenses?
   a. Marketing
   b. Information Technology (IT)
   c. Warehouse Management
   d. Finance

10. Where are you most likely to find your company's policies and procedures?
    a. On the company website
    b. In the breakroom
    c. In an employee handbook
    d. In your managers office
Answer Key:

These are the answers for the above practice questions.

1. B
2. D
3. A
4. B
5. D
6. D
7. A
8. B
9. D
10. C
Post-Exam Information:

Once students have completed and submitted their exams online, they immediately will see their results on the screen.

If the student was successful, they will receive their RISE Up Retail Industry Fundamentals certificate in an email within 24-48 hours after their exam. This email will come from Learn@BeMore.PennFoster.com.

Students will also be emailed a copy of their RISE Up digital badge that they can add to their social media, emails, and resume. That email will come from admin@youracclaim.com.

If the student was unsuccessful, they have the option to retake each exam section within 30 days of their first exam date. Then if they need a retake exam license can be purchased and used to enroll the student in that retake exam.